

Q3'FY26

**MOREPEN**

**INVESTOR  
PRESENTATION**

MOREPEN LABORATORIES LIMITED

# SAFE HARBOUR

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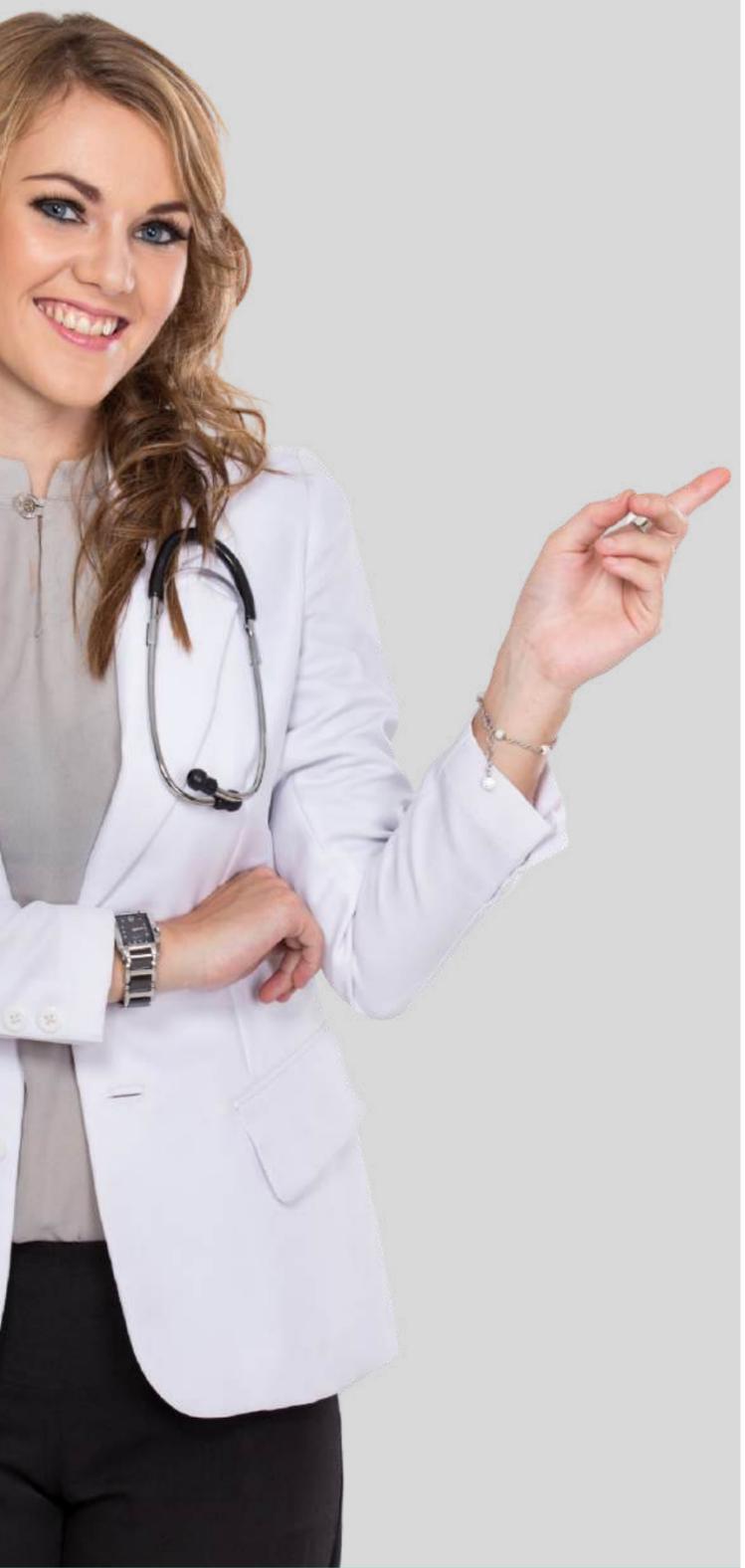
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# 1 EXECUTIVE SUMMARY

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**BUSINESS SEGMENTS:** STANDALONE



**PHARMA BUSINESS**  
API+RX

**62%**  
SHARE OF PHARMA  
BUSINESS



**MEDICAL DEVICES**  
POINT OF CARE

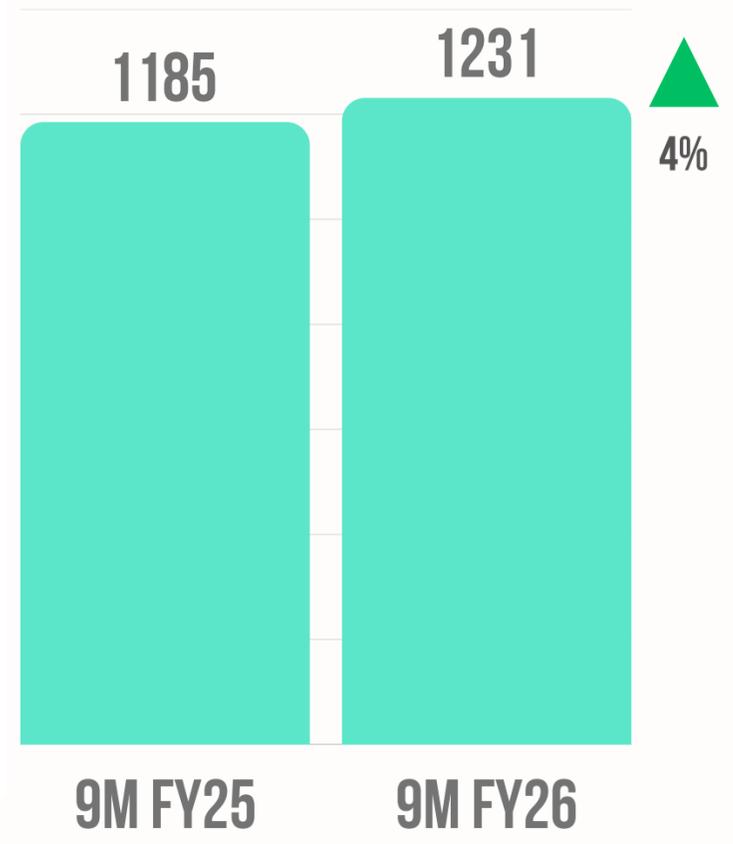
**38%**  
SHARE OF MEDICAL  
DEVICES

# 1 EXECUTIVE SUMMARY

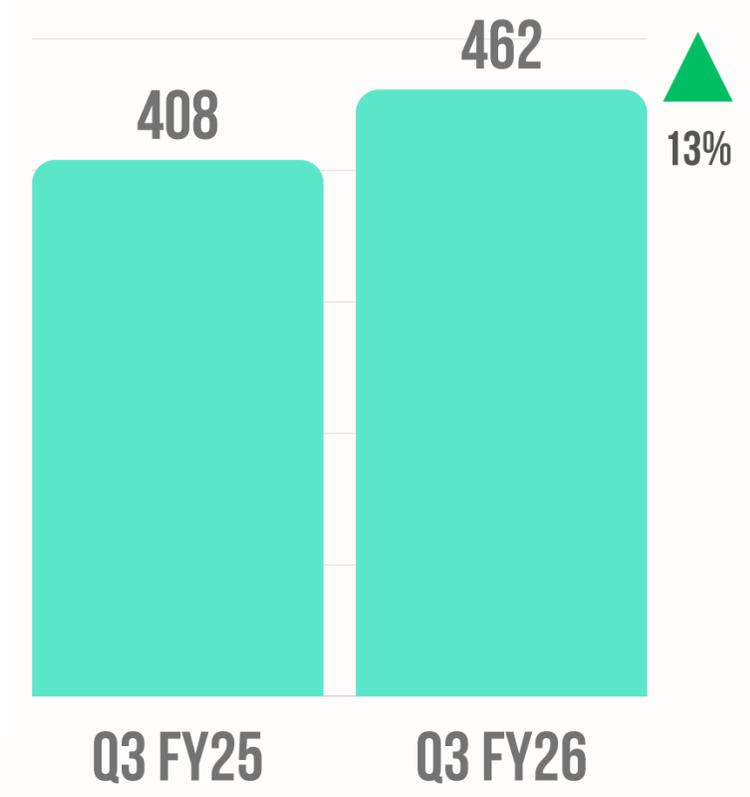
**GROSS REVENUE:** STANDALONE

RS. IN CRORES

9M REVENUE

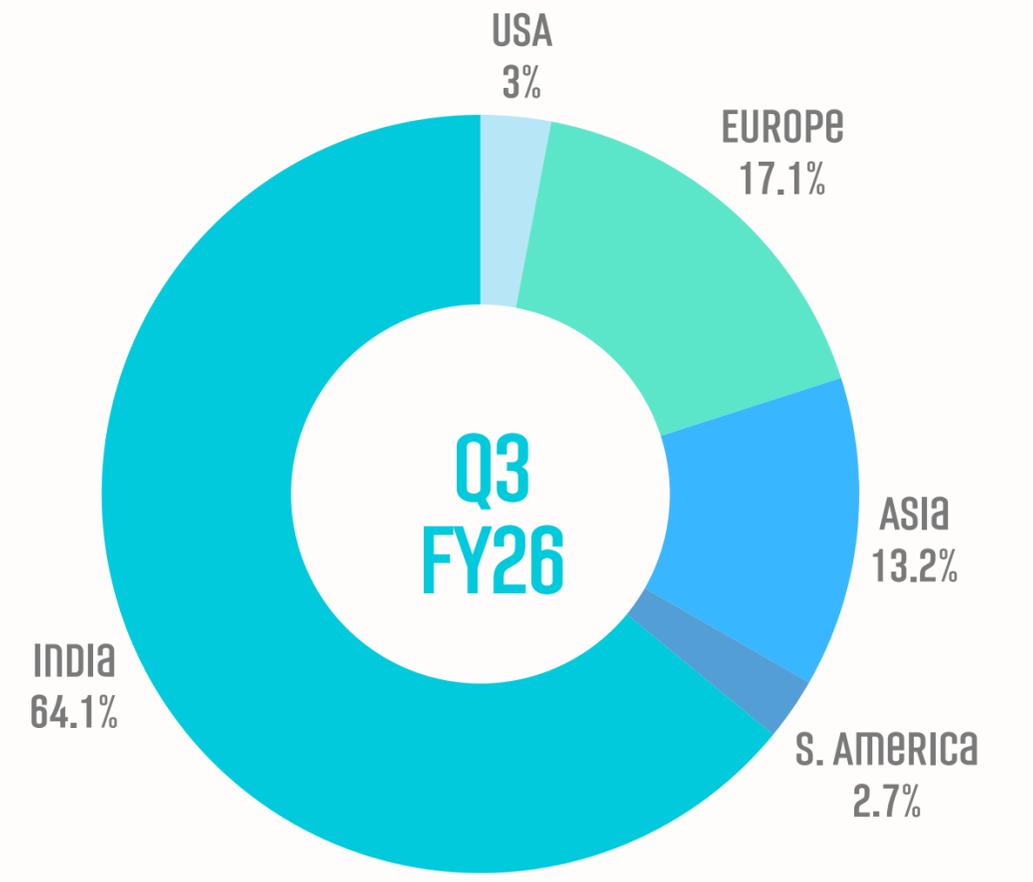
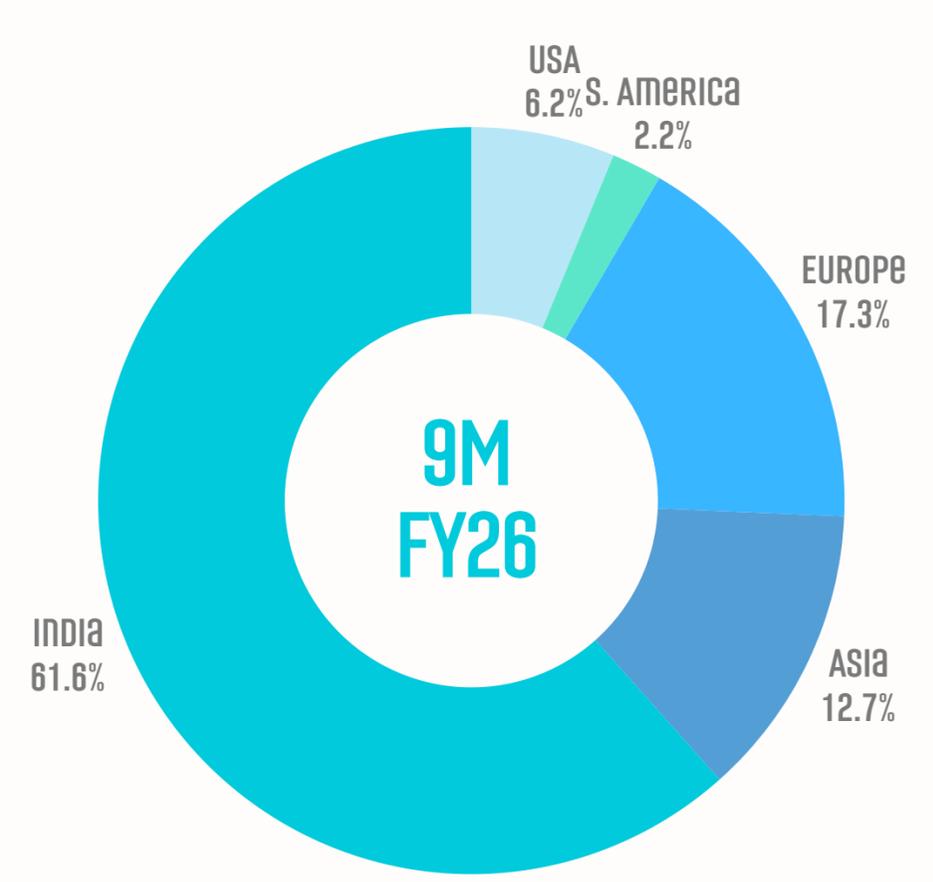


QUARTERLY REVENUE



# 1 GROSS REVENUE

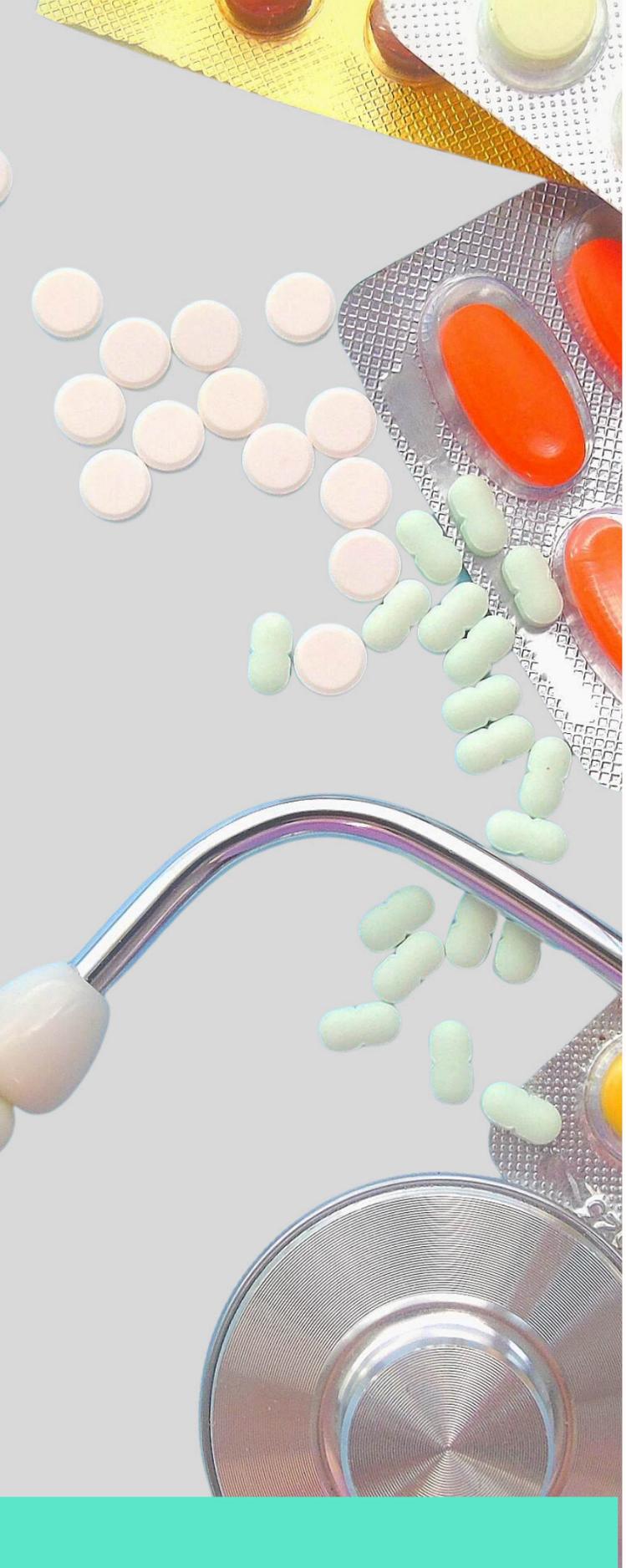
## CONTINENT-WISE SHARE:





# 2 PHARMA BUSINESS

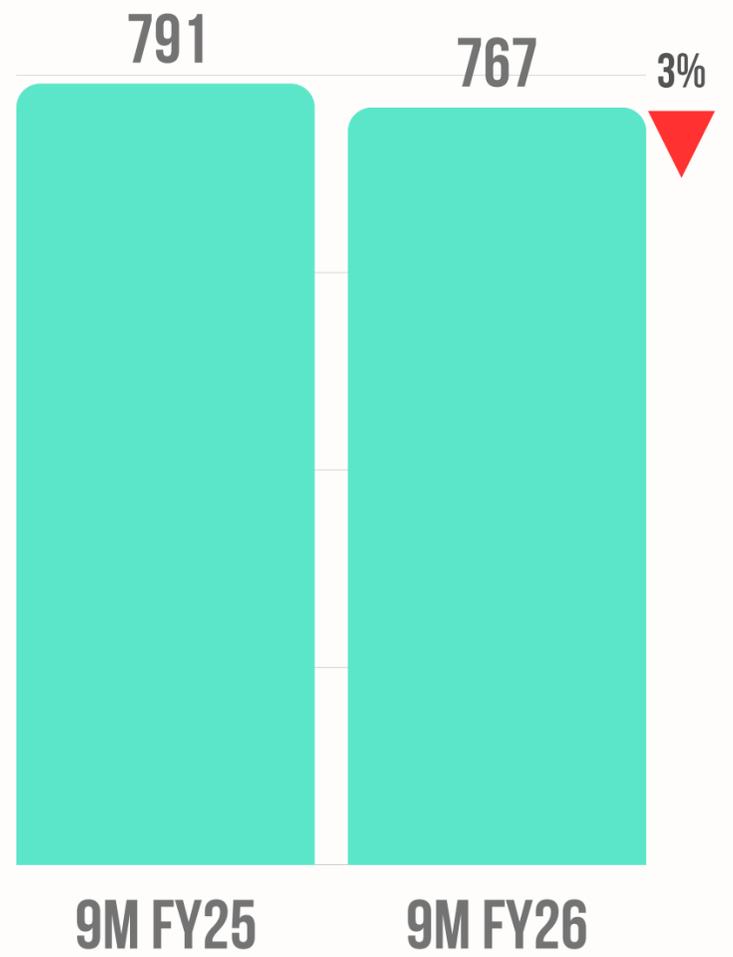
# 2 PHARMA BUSINESS



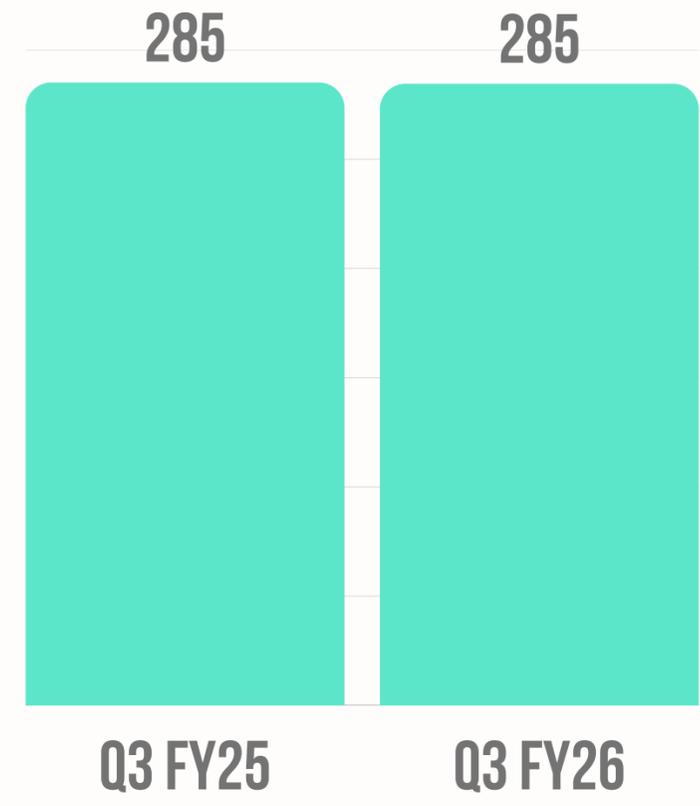
TOTAL PHARMA REVENUE : (API + FORMULATIONS)

RS. IN CRORES

9M REVENUE



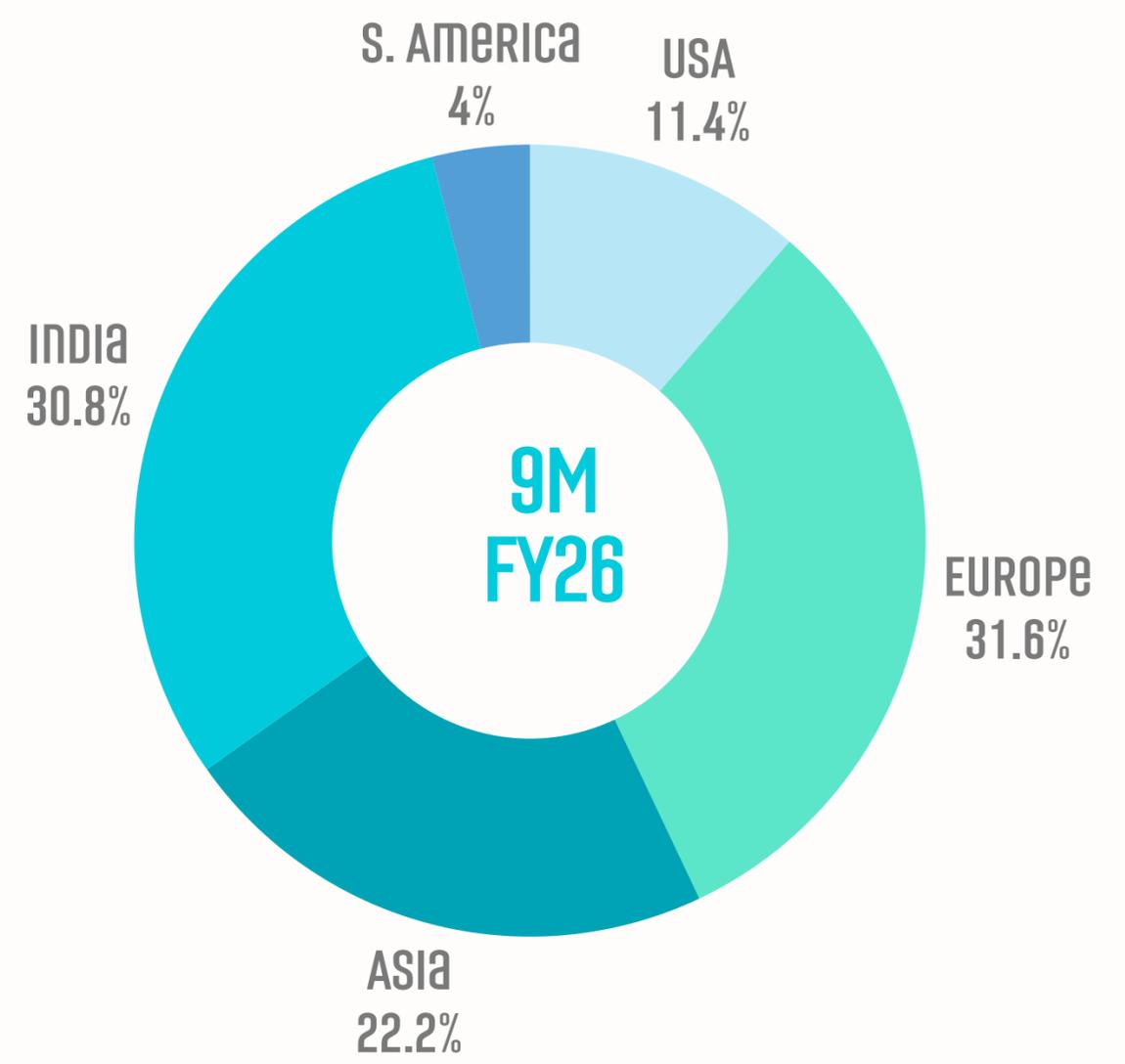
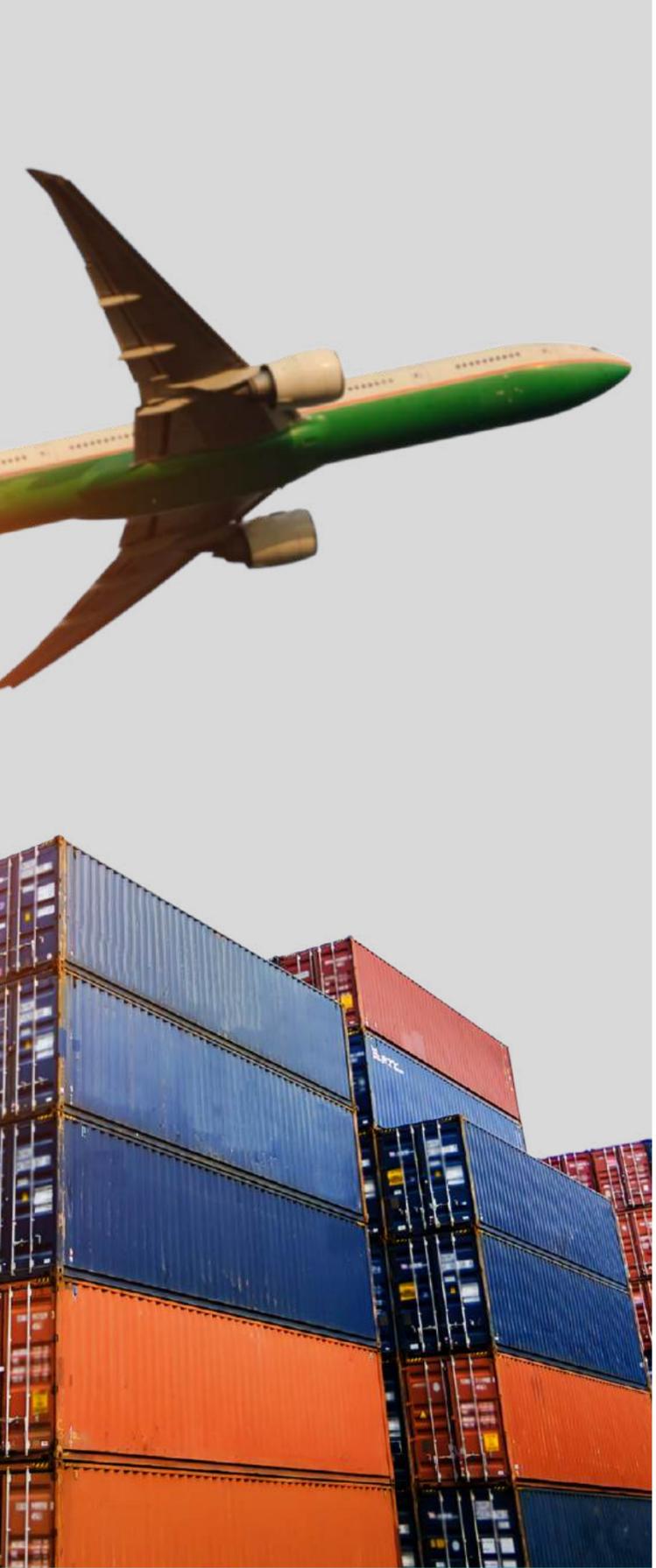
QUARTERLY REVENUE





# 2 PHARMA BUSINESS/API

## CONTINENT-WISE API SALES SHARE:



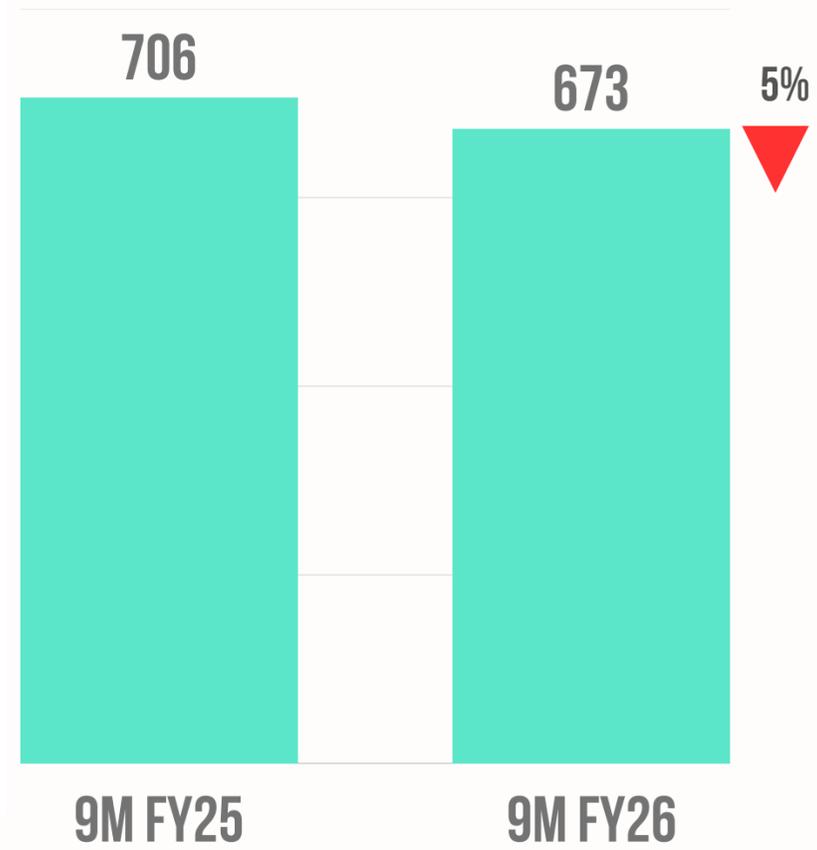


# 2 PHARMA BUSINESS/API

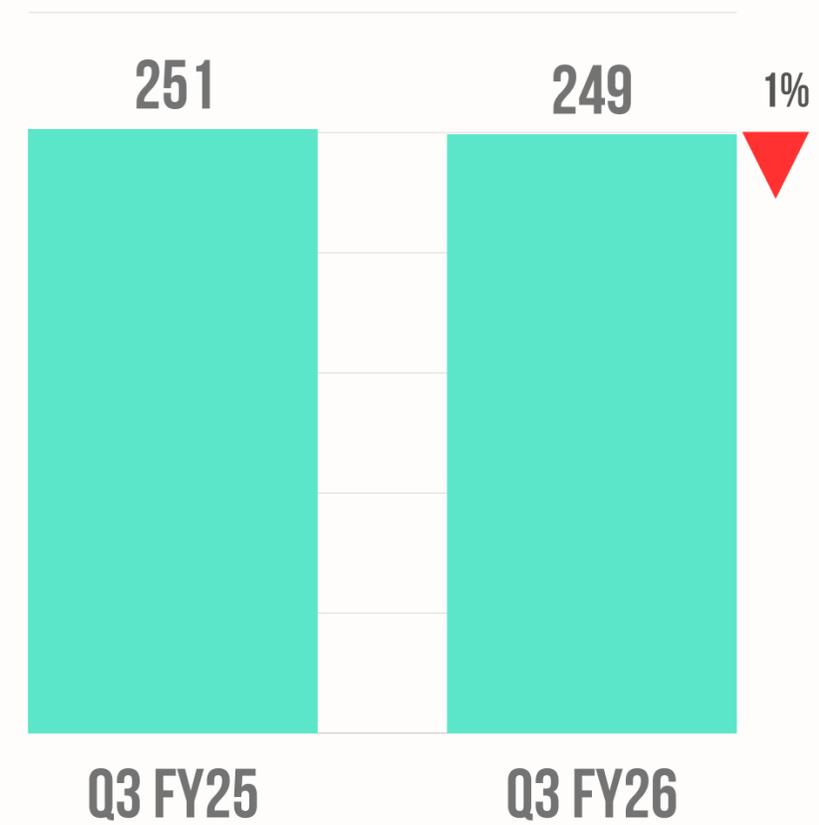
## API REVENUE :

RS. IN CRORES

9M REVENUE



QUARTERLY REVENUE

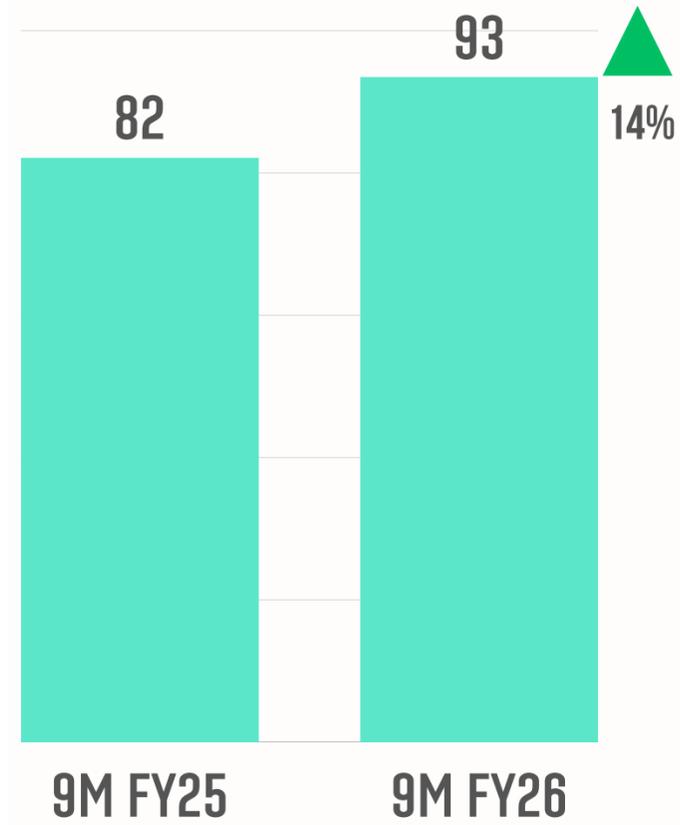


# 2 PHARMA BUSINESS/FINISHED DOSAGES

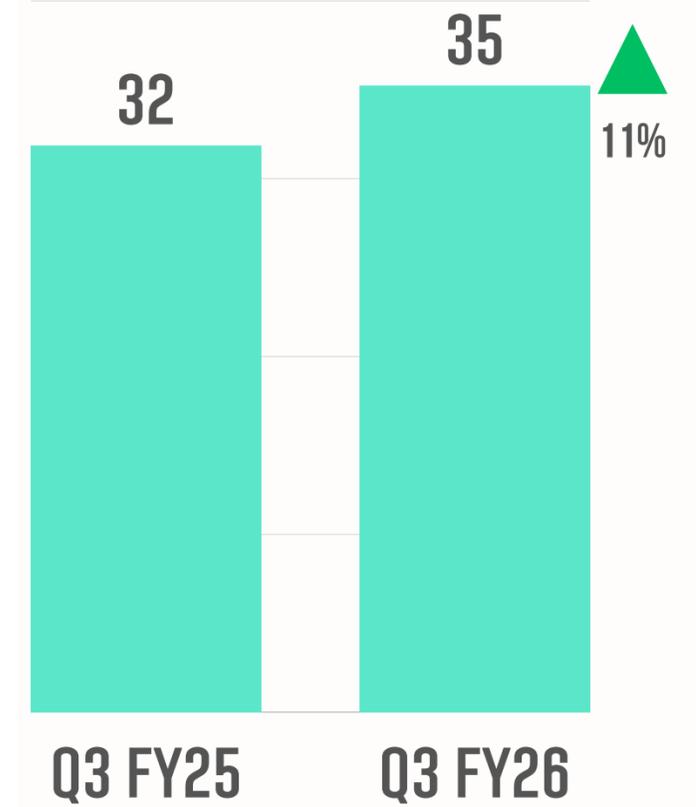
## FORMULATION

RS. IN CRORES

9M REVENUE



QUARTERLY REVENUE





**3**

**MEDICAL  
DEVICES**

# 3 MEDICAL DEVICES

## TOP SELLING PRODUCTS:



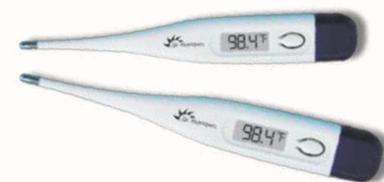
BLOOD GLUCOSE METERS



BP MONITORS



NEBULISERS



THERMOMETERS



ORTHO SUPPORTS



PREGNANCY KITS



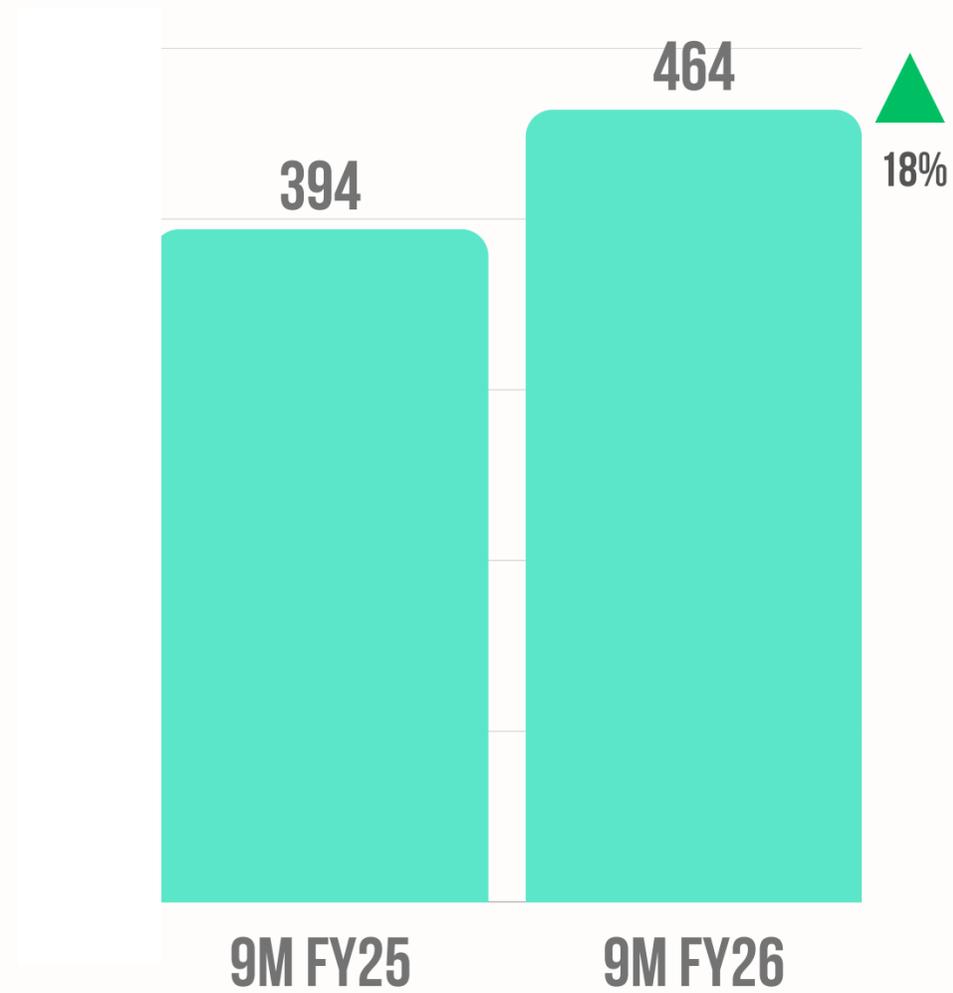


# 3 MEDICAL DEVICES

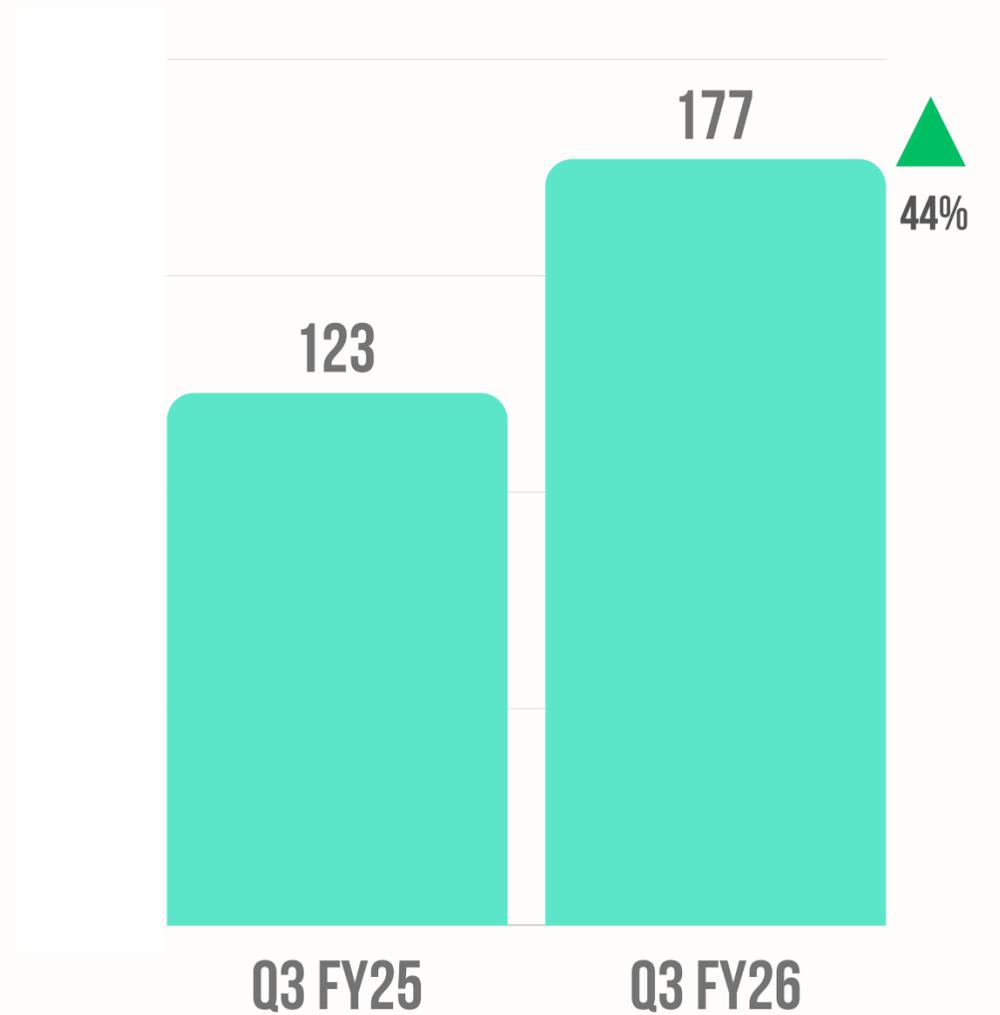
## TOTAL REVENUE :

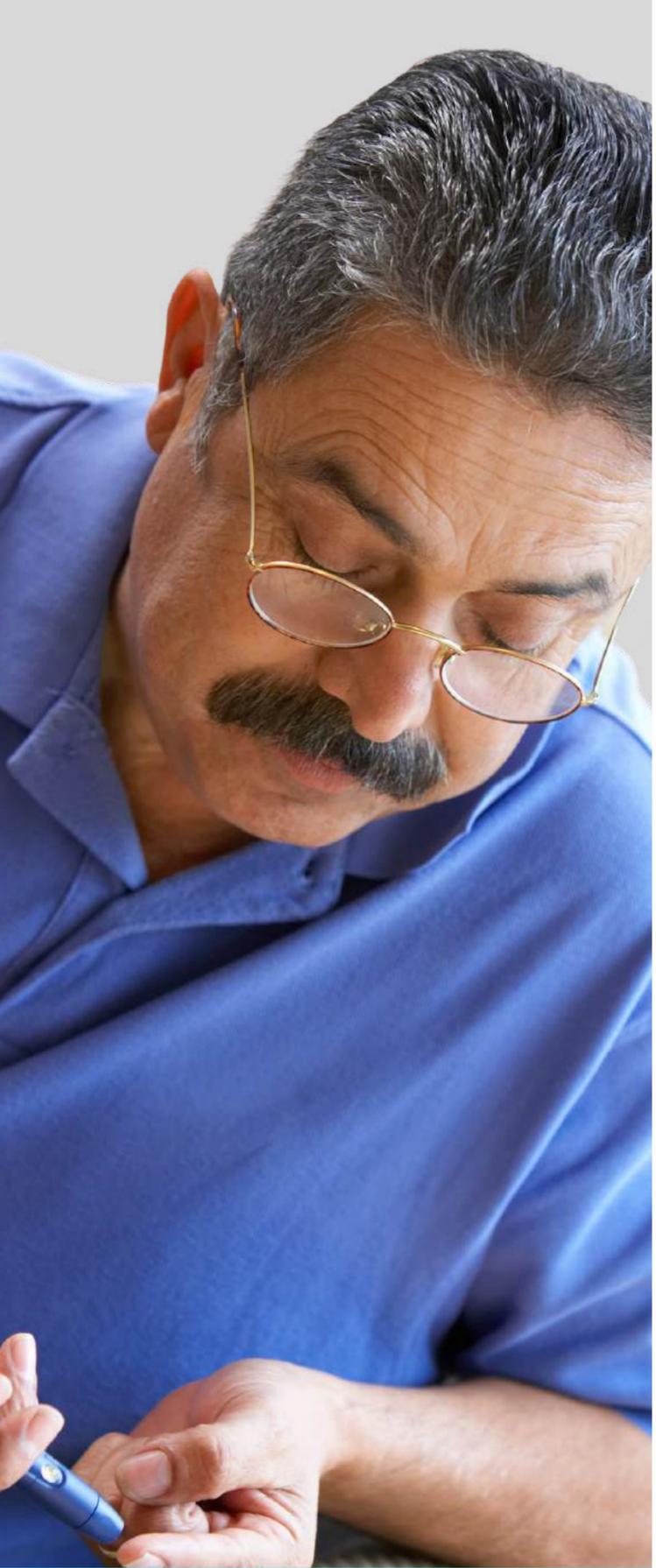
RS. IN CRORES

9M REVENUE



QUARTERLY REVENUE





# 3 MEDICAL DEVICES

## GLUCOMETER LEADERSHIP:

16.85 mn

GLUCO METERS SOLD  
HAPPY CUSTOMER BASE



2.33 bn

GLUCO STRIPS SOLD  
INDIVIDUAL TESTS STRIPS



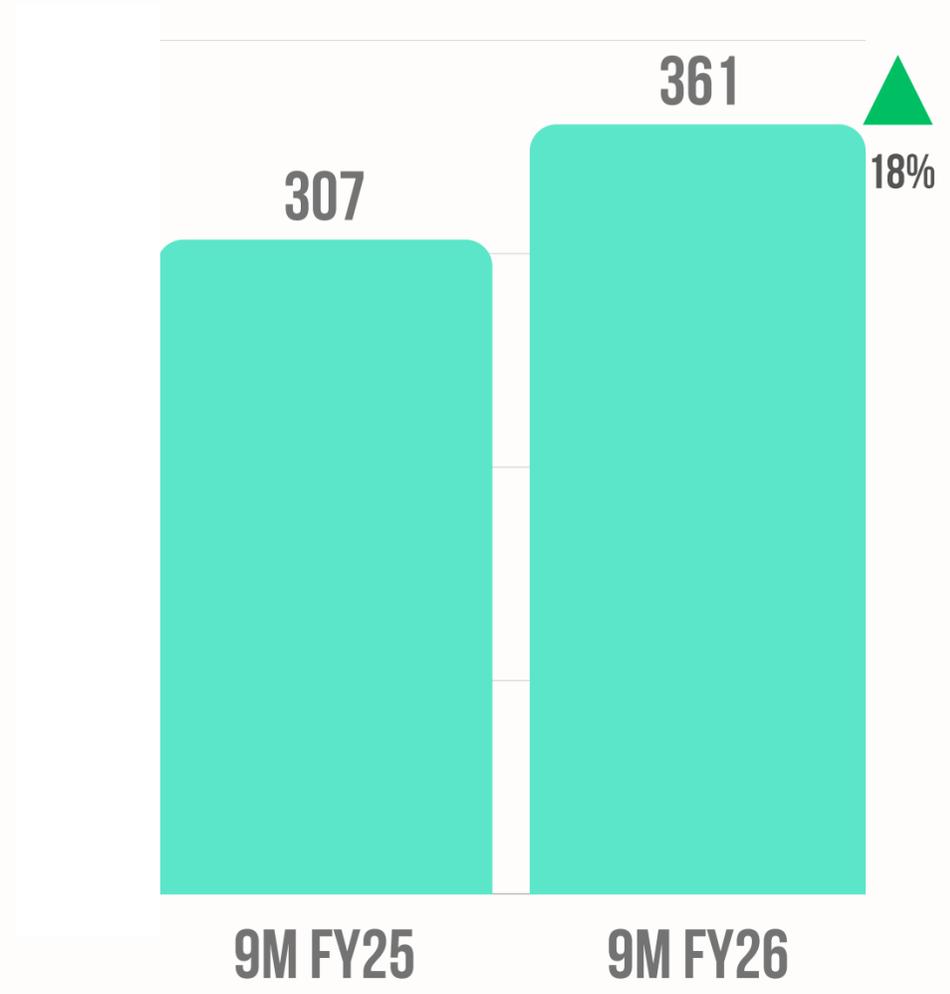
# 3 MEDICAL DEVICES

## GLUCO METER REVENUE

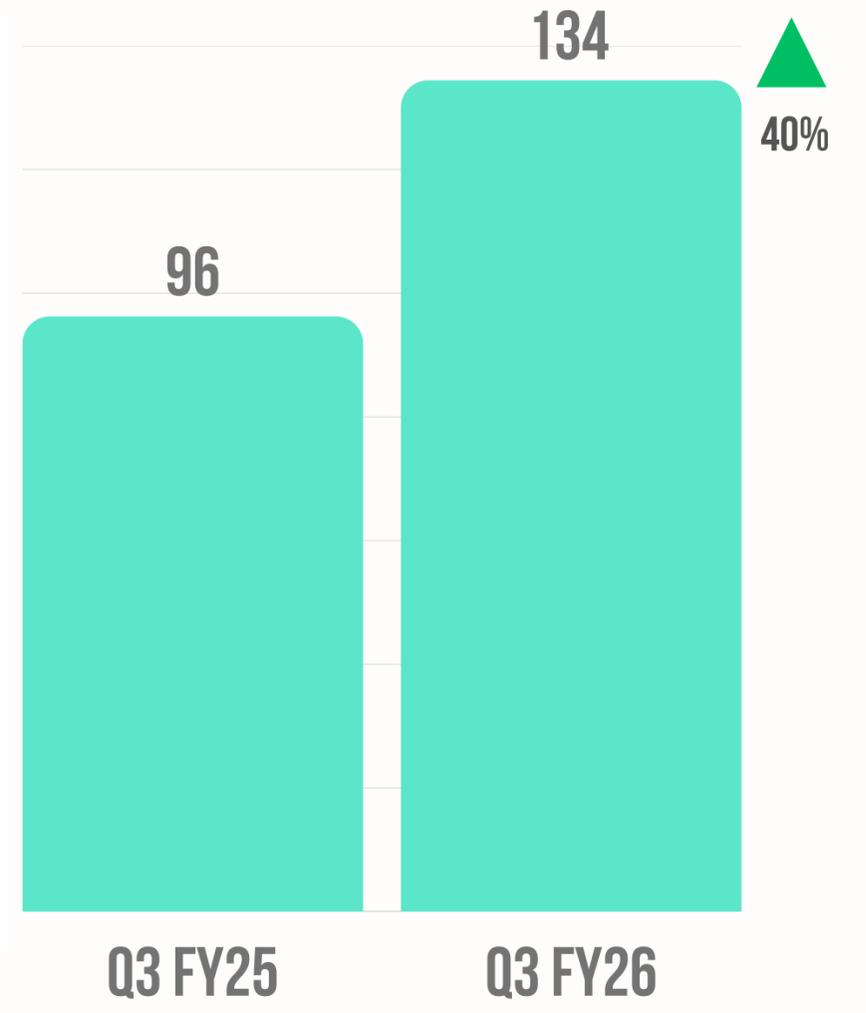
RS. IN CRORES



9M REVENUE



QUARTERLY REVENUE



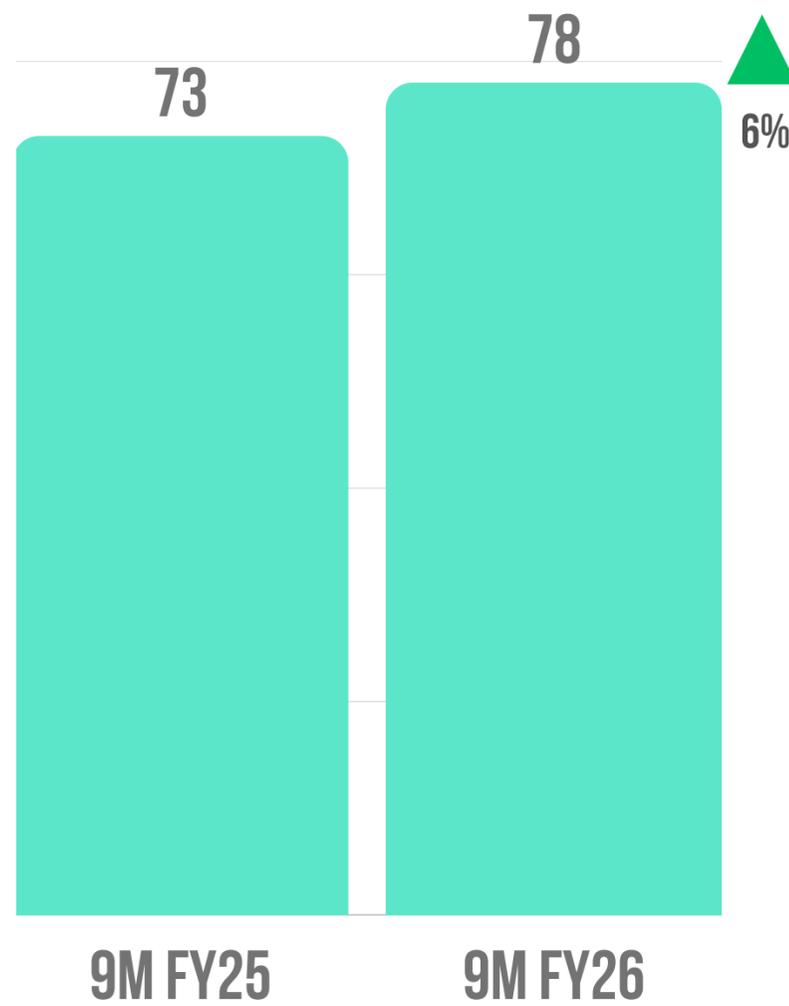
# 3 MEDICAL DEVICES

## BP MONITOR REVENUE :

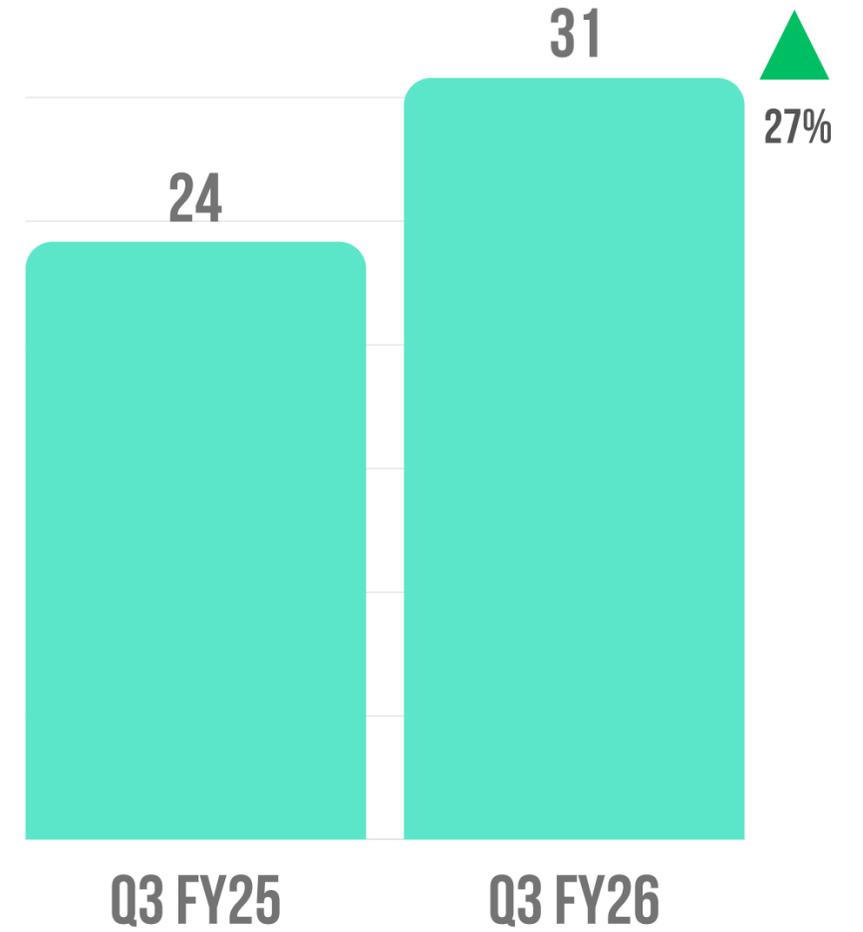


RS. IN CRORES

9M REVENUE



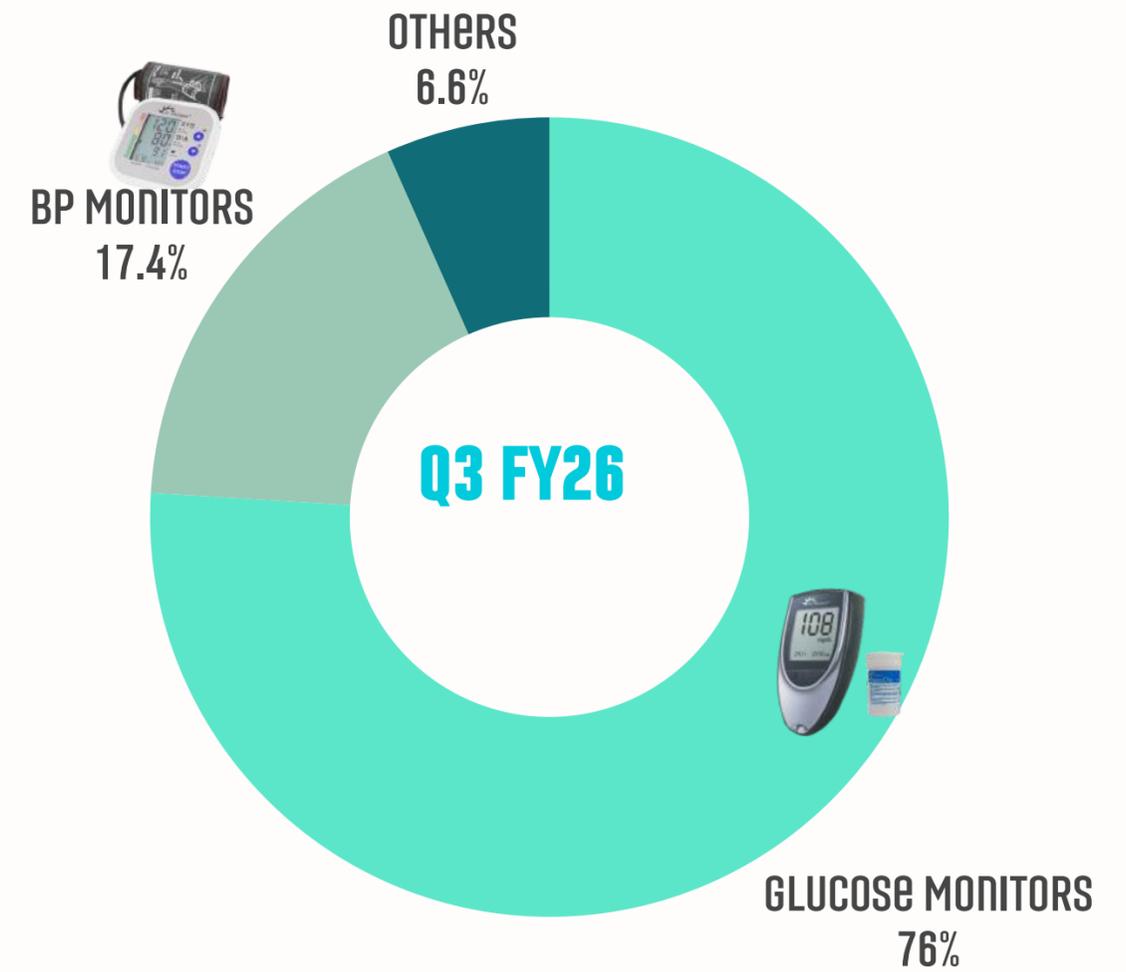
QUARTERLY REVENUE



# 3 MEDICAL DEVICES

## PRODUCT-WISE BREAKUP:

PRODUCT SHARE  
MEDICAL DEVICES





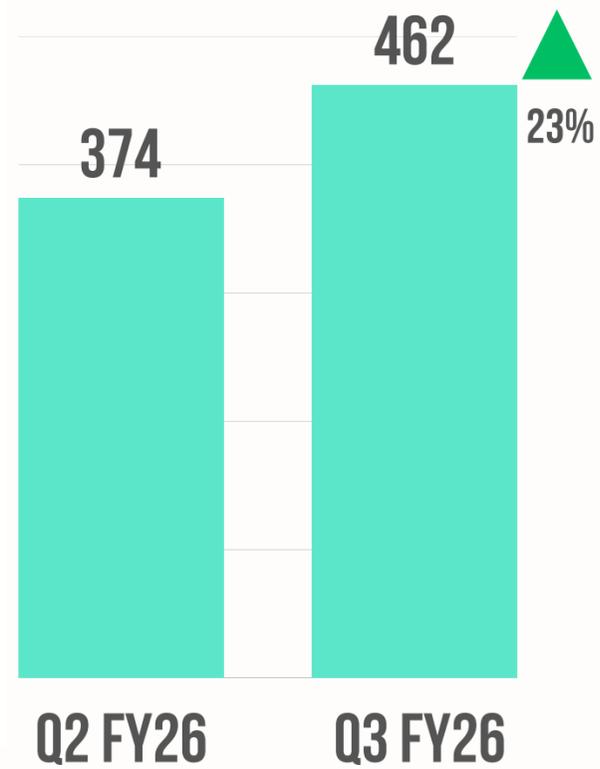
# 4 FINANCIAL OVERVIEW

# 4 FINANCIAL OVERVIEW

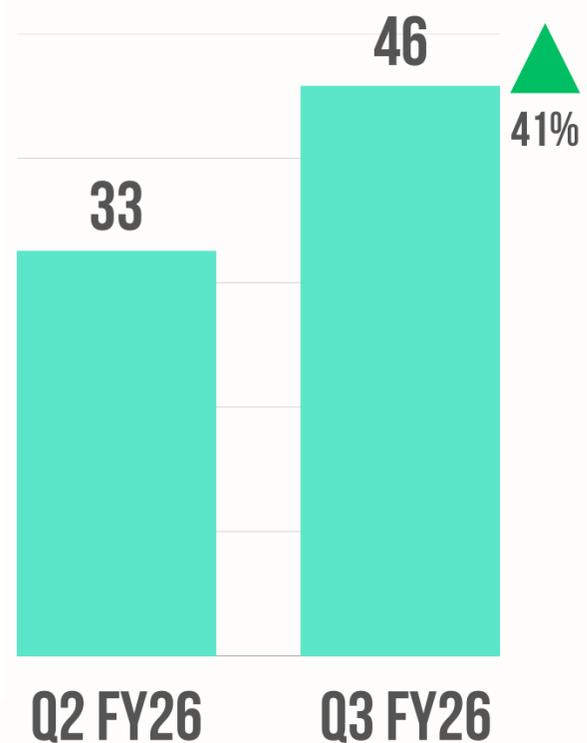
## QUARTERLY PERFORMANCE: STANDALONE

RS. IN CRORES

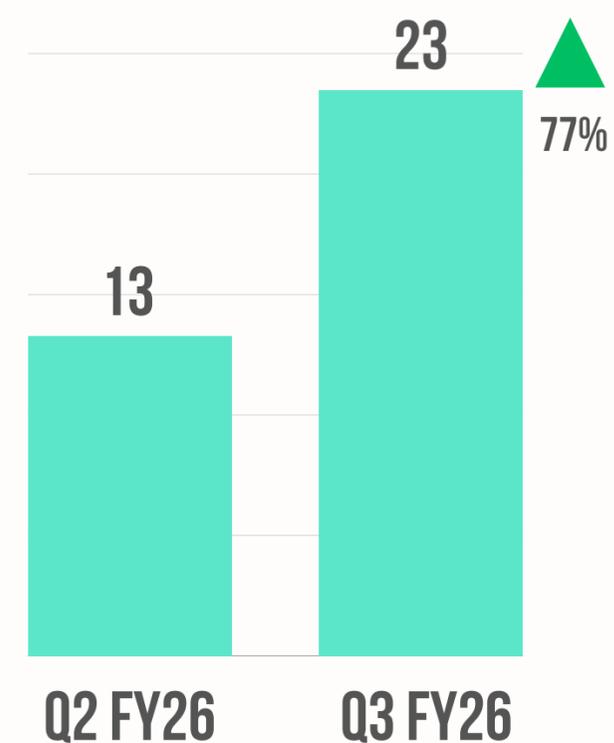
GROSS REVENUE



EBITDA



PAT



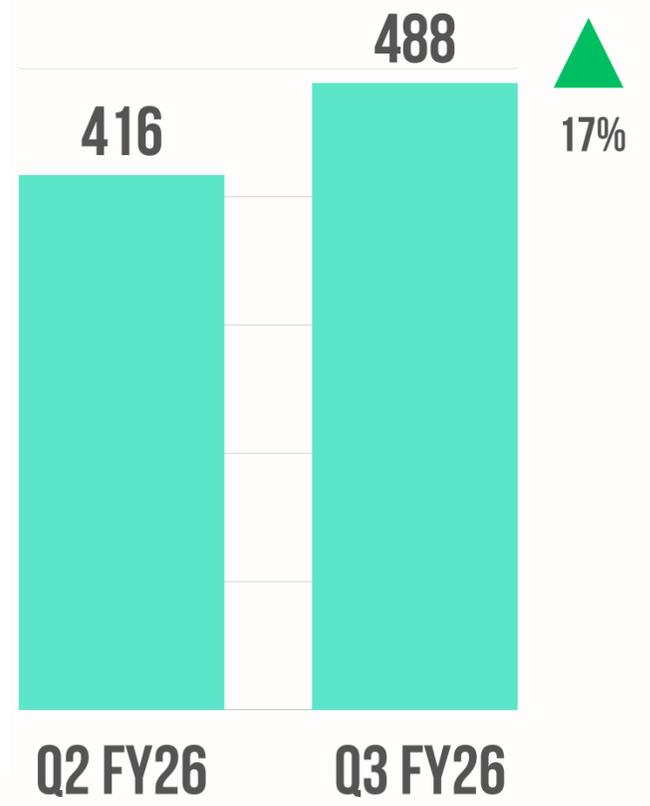
\*Net of exceptional income of Rs. 1.10 crores.

# 4 FINANCIAL OVERVIEW

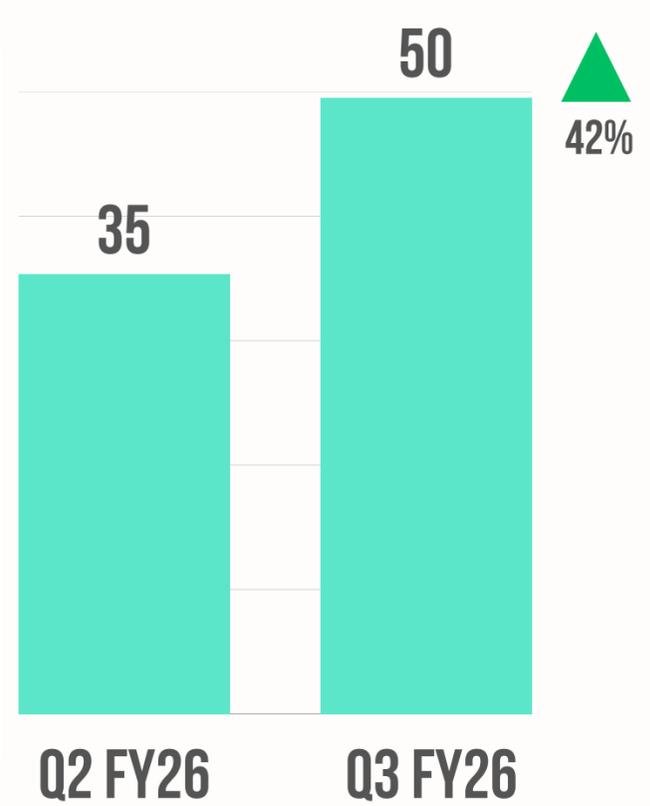
## QUARTERLY PERFORMANCE: CONSOLIDATED

RS. IN CRORES

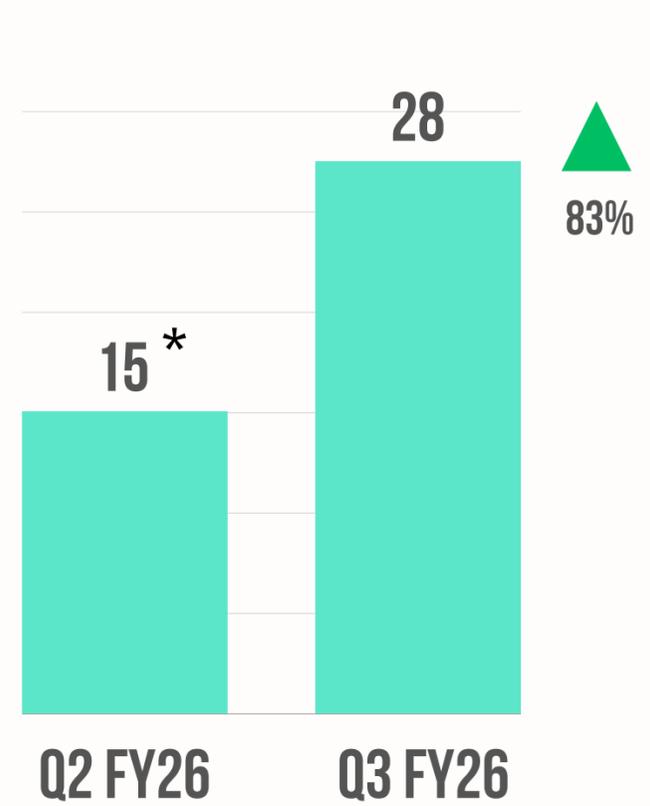
### GROSS REVENUE



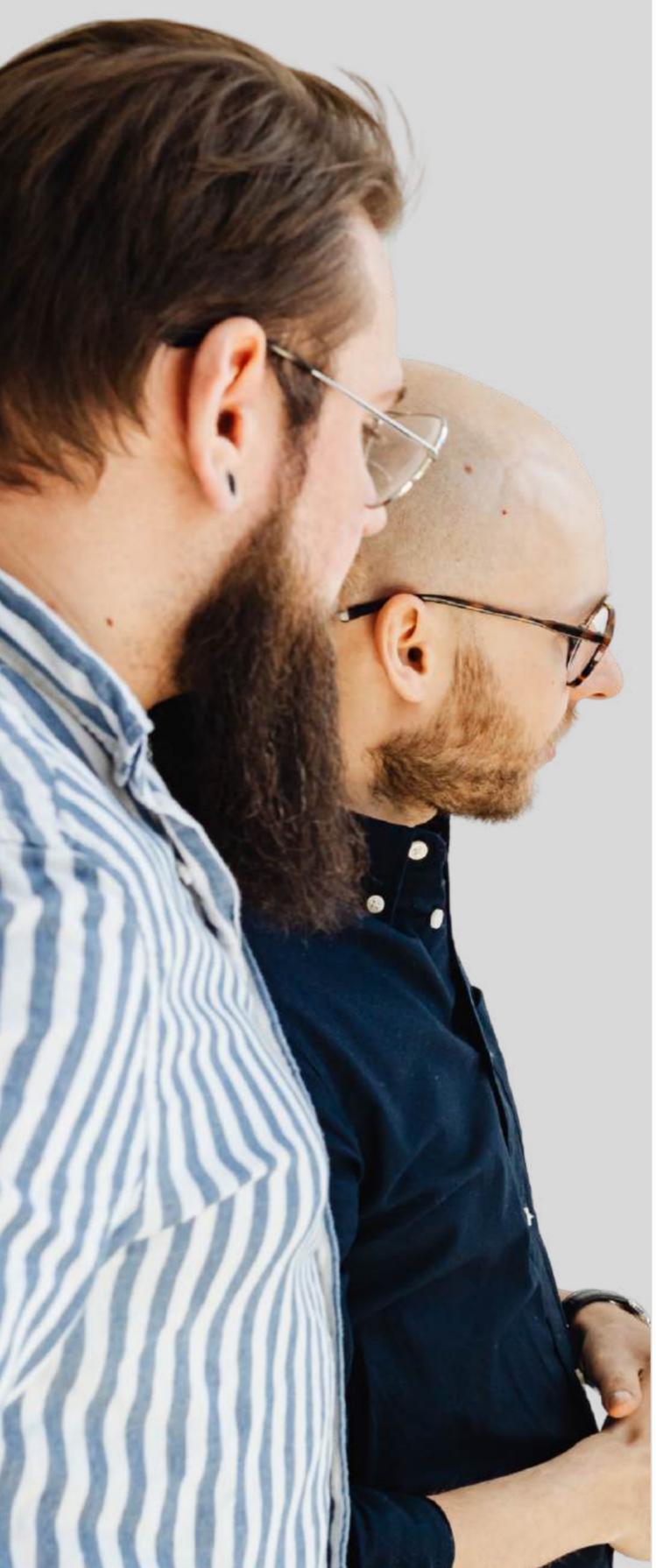
### EBITDA



### PAT



\*Net of exceptional income of Rs. 25.83 crores.





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**THANK YOU**

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